

ADVANCED ESTIMATOR TRAINING

Program Syllabus

Introduction:

In this self-paced course, you will take the skills you learned in the intermediate estimating training course and build upon them with the advanced skills and knowledge you will need to succeed. Roofing estimators play a pivotal role in the success of their company.

This course is intended for those interested in advancing their estimator skills in the roofing industry or a person currently employed in the industry with the desire to learn about an estimating career and manage their projects.

This course was also designed for Roofing Companies to train their personnel that is estimating with more advanced skills in accurate and profitable project estimates and management of their projects. This advanced course is an excellent gateway to our Associate and Certified Professional Roofing Estimator Certification Programs.

Learning Modules

- Estimating Sequencing
- Mark Up vs. Profit
- How to Write a Sales Proposal
- Effective Customer Service
- Oral and Written Communication Effectiveness
- Risk Management and Decision Making
- Construction Documents and The Construction Process
- The Submittal Process
- RFI and Change Order Best Practices
- The Essentials of Project Management and Project Start-Up
- Post-Project Review Process